

2019 SPRING MEMBER FORUM**THE ART OF THE POSSIBLE:****Thinking Creatively and Collaboratively about Supply Chains**

April 30 & May 1, Grand Pacific Hotel, Victoria

Book Hotel & Register Online: <https://www.westac.com/events/event-detail?occurrenceID=338>

As water always finds the easiest path to flow along, so does cargo, seeking the smoothest, most reliable channel between producer and consumer. However, the channels that comprise Western Canada's supply chain are becoming increasingly constrained due to congestion, environmental concerns, capacity underutilization and other issues. The consequence is a transportation system that, overall, threatens to undermine continued national trade and prosperity.

While investments in hard and soft infrastructure continue to be made, we are still falling behind other countries in overall logistics competitiveness. In the 2018 World Bank Logistics Performance Index, we ranked 20th among 160 countries falling from 10th place in 2007.

A narrow focus on short term financial pressures coupled with ongoing challenges with network visibility from heartland to tidewater is limiting our ability to grow the system. And when the system does not work for customers, international and domestic, they'll take their business elsewhere.

The focus of our 2019 Spring Member Forum is to increase an understanding of how the system operates as a whole and to encourage collective, creative ways to grow the network for all stakeholders. The task requires that we take a bold approach and support the leadership needed to think about how to invest not only in our assets but in the broader productivity of the transportation system that underpins the wellbeing of our citizens, both current and future.

We are slowly moving in the right direction with innovative contractual arrangements, transformational technologies that enhance trust and visibility, and collective approaches to infrastructure investment. There is depth and breadth of expertise among our members that equip us to solve our problems more quickly and not wait for others to do it for us.

Tuesday, April 30, 2019

Please note we will not be starting the session with a breakfast.

- 9:00 am **Opening Remarks**
Hon. Claire Trevena, Minister of Transportation & Infrastructure, Government of British Columbia and 2019/20 Chair, WESTAC
- 9:15 am ***Setting the Stage: An Appraisal of Current Capacity and Future Demand***
An understanding of the current capacities and anticipated demands on rail and marine transportation components, is the starting point of any conversation about optimizing the supply chain. This presentation will outline existing and pending capabilities within the rail and marine transportation sectors, provide commodity forecasts and identify the gaps that exist in between.
Peter Harrison, Managing Director, Canada, CPCS (*invited*)
- A panel of stakeholders will share their infrastructure plans and reflect on their ability to meet current and future capacity needs.
- 11:00 am Break
- 11:30 am ***Growth Opportunities: Canada's Commodities in Demand***
How will supply chains need to change over the next 10–20 years? These presenters will describe evolving markets and new products emerging in Canada and around the world.
- Garth Whyte, President & CEO, Fertilizer Canada (*confirmed*)
 - Mark Hemmes, President, Quorum Corporation (*confirmed*)
 - Forest Products Association of Canada (*invited*)
 - Canadian Association of Petroleum Producers (*invited*)
 - Canadian International Freight Forwarders Association (*invited*)
- 1:00 pm Lunch – Presentation by the Canada Infrastructure Bank
Nicholas Hann, Head of Investments, Canada Infrastructure Bank (*invited*)

Tuesday, April 30, 2019 (continued)

- 2:30 pm ***The Shape of Change: Approaches to Increasing Capacity***
Stakeholders representing distinct components of the supply chain sketch out initiatives to help resolve capacity constraints within the larger transportation network in Western Canada.
- a. Short-sea shipping*
Peter Xotta, Vice President, Planning & Operations, Vancouver Fraser Port Authority (*confirmed*)
- b. Shortline Rail*
Andrew Glastetter, General Manager, Great Western Railway (*confirmed*)
- c. Ashcroft Terminal*
Kleo Landucci, Chief Commercial & Corporate Affairs Officer, Ashcroft Terminal, a Member of the PSA Group (*confirmed*)
- d. Southern Option*
Robert Day, President & CEO, Ceres Global Ag, Northgate Terminal (*confirmed*)
- e. Port of Quebec Container Terminal Proposal*
Don Krusel, Managing Director, Port of Quebec's container terminal project (*confirmed*)
- Q&A Session (15 minutes)
- 4:00 pm Break
- 4:30 pm ***Moving Forward: Envisioning Our Future***
Our panel of highly experienced transportation experts will engage in a facilitated discussion of the challenges that lie ahead for the supply chain and the mindset, programs and investments needed to overcome these and 'grow the pie.'
- John Law, former Deputy Minister of Highways & Infrastructure, Government of Saskatchewan (*confirmed*)
- 5:30 pm Session ends
- 6:00 pm Reception
- 6:30 pm Dinner with Keynote Address (speaker to be announced)

Wednesday, May 1, 2019

- 8:00 am Annual General Meeting with hot buffet breakfast (*all Members*)
- 9:00 am Leaders Council Workshop (*official representatives only; 2 per Sustaining Member*)
- Getting to the Next Level*** - Facilitated workshop led by Deloitte Canada.
Discussion looks at the benefits of greater collaboration and the need for frameworks that effectively address governance and commercial issues.
- 11:00 am Leaders Council ends
- 11:15 am Board of Directors meeting
- 12:00 pm Adjournment