



Semi-Annual Meeting 2011

October 18 & 19
Deerfoot Inn, Calgary, AB

Up to the Challenge – Building Capacity to Meet Demand

The Great One said, “I skate to where the puck is going to be – not where it has been”. Those planning infrastructure investments try to do the same - in a similar fast-paced game. By successfully anticipating the level of demand for infrastructure, they will maximize business opportunities.

WESTAC Members met in Winnipeg in April to discuss demand pictures shaping Western Canada’s transportation system. The sessions explored the first part of any effective planning process. The Semi-Annual Meeting will build on the commodity demand predictions and discuss capacity implications.

Transportation service providers and infrastructure providers will demonstrate how Western Canada’s transportation system will aim to match capacity to meet future North American demand. There will be opportunities for Members to discuss any misalignment between the commodity forecast snapshots presented in the Spring and the industry’s plans.

Tuesday, October 18

8:00 am	Executive Committee Meeting
10:00 am	Board of Directors Meeting
11:45 am	Lunch
1:00 pm	Opening Remarks by the Chairman <hr/> <ul style="list-style-type: none">• Hon. Steve Ashton, Minister of Infrastructure & Transportation, Government of Manitoba
1:15 pm	Rail Session <hr/> <p>Railways have a complex challenge to ensure adequate rail capacity exists to meet the volume demands of Canada's exporters. Railways are responsible for moving bulk, break-bulk and containerized goods over their rail network. Rail executives will discuss the capacity of their networks to meet the forecasted demand in the future.</p> <ul style="list-style-type: none">• Fred Green, President & CEO, Canadian Pacific <p><i>Roundtable Discussion</i></p>
2:30 pm	Break
3:00 pm	Rail Session (<i>continued</i>) <hr/> <ul style="list-style-type: none">• Jean-Jacques Ruest, Executive Vice President & Chief Marketing Officer, CN• Dean Wise, Vice President, Network Strategy, BNSF Railway <p><i>Roundtable Discussion</i></p>
4:45 pm	Meeting adjourns for the day
5:00 pm	Reception & Dinner
	Pipeline Capacity & Energy Transportation <hr/> <ul style="list-style-type: none">• Doug Matthews, Independent Oil & Energy Professional

Wednesday, October 19

7:00 am Breakfast

8:00 am Ports & Terminals Session

Port authorities and terminals are responsible for significant infrastructure to handle exports overseas. Many of the terminals are single-purpose facilities specializing in one commodity. Port authority, Seaway and terminal executives will discuss the capacity of their link of the supply chain to meet forecasted demand.

- **Robin Silvester**, President & CEO, Port Metro Vancouver
- **Don Krusel**, President & CEO, Prince Rupert Port Authority
- **Bruce Hodgson**, Director, Market Development, The St. Lawrence Seaway Management Corporation
- **Tim Heney**, Chief Executive Officer, Thunder Bay Port Authority

Roundtable Discussion

10:15 am Break

10:45 am Ports & Terminals Session (continued)

- **John Dewar**, Director Vancouver Terminal Operations, Viterra and President, BC Terminal Operators' Association
- **Brad Eshleman**, President, BC Wharf Operators Association
- **George Dorsey**, President & COO, Ridley Terminals Inc.
- **Mark Schepp**, Vice President & General Manager, Maher Terminals LLC

*Roundtable Discussion***12:15 pm Closing Remarks**

12:30 pm **Closing Buffet Lunch**